



January 11, 2009

Mr. Joseph A. Restoule, CRM CIP
President & Director
William H. McGannon Foundation for Advanced Risk Management
P.O. BOX 2518, Station M
Calgary, AB, T2P 5C6

Dear Mr. Restoule,

Once again, I would like to offer my sincere thanks to the W.H. McGannon Foundation for your support of Junior Achievement of Central Ontario's Company Program Student Management Training.

"The best part of the training was when we played the game to see which company would survive. We got to work together and talk like we owned an actual business."

Michael, JA Company

Program Student

I am very pleased to enclose the following report which summarizes the successes of the W.H. McGannon Foundation \$4,000 grant. You can take great pride in the knowledge that your support is making a positive difference in the lives of many students.

Many thanks for your continued commitment to Junior Achievement of Central Ontario.

Sincere regards,

Caterina Magisano
Chief Stewardship Officer & Regional Director

c.c. Mr. Joe Hardy

Junior Achievement of Central Ontario Student Management Training Grant Report

Project Summary

With the support of the W.H. McGannon Foundation, Junior Achievement of Central Ontario was able to offer entrepreneurial young minds, from the JA Company Program, the opportunity to participate in a Student Management Training seminar.

The full day event took place on Saturday, December 10, 2009 at Manulife Financial offices located at 200 Bloor Street East. The event was well attended by over 280 student executives from 40 JA Company Programs across Toronto, York, Durham, Halton and Peel Region.

Students were trained on how to be efficient and effective leaders in their respective companies, by participating in several workshops.

Don't Forget Your Cape

The day began with breakfast and a keynote address by Hugh MacPhie author of *Don't Forget Your Cape - What Preschoolers Can Teach us About Leadership & Life*.

This motivational speech reminded students that, like Preschoolers, they should believe that they can do anything. When you believe in a vision, take risks, treat others well, and celebrate achievement, you can live a better and happier life, and you can change the world.

Risk Management: A Hot Topic in our Global Economy

The highlight of the day was the 'Business Survival Game', led by Joe Hardy and the FM Global team. The two hour 'Business Survival Game' teaches students about the risks involved with operating a business. Students work in teams of seven and compete against each other for prizes.

Teaching students how to identify risks before they occur, gives them the time and space to prepare and to put solutions in place if needed. The game enables the students to gain critical knowledge required to ensure the success of their JA companies, and all future business and life endeavors.

Year over year the game provides valuable information and is a great success!

Corporate Social Responsibility

As students enjoyed lunch, they were treated to a presentation by Cathy Gallagher-Louisy, Corporate Social Responsibility & Diversity Specialist, Hewitt Associates. Cathy impressed upon the students that a good CRM policy can reduce risk of business disruptions, open up new opportunities, enhance brand reputation, create wealth and improve society.



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Specialized Training

The afternoon was spent in break-out sessions that gave students the opportunity to learn best practices from corporate volunteers as well as other JA students. There were six Vice President break-out rooms (VP Finance, VP Human Resources, VP Information Technology, VP Marketing & Sales, VP Production & Quality Assurance, VP Environment, Health & Safety) and one President break-out room. Each executive break-out group was lead by 3 Company Program Advisors; students worked through their JA Executive Workbooks during this two hour session.

Student Feedback

Positive feedback about the Company Program Student Management Training seminar continues to pour in from students and volunteers. The day ended with the students filling out a survey about the day. The results of that survey are as follows:

- 91.9% of the student agreed that the training was useful
- 93.6% of the students said they learned something new
- 95.3% of students agreed they learned more about their role within company program

As part of the survey Students were asked two key questions:

What did you learn from this seminar?

- "Business is not only about finance or money, but also the leadership skills that make the company become better."
- "I have learned risk management and how important social responsibility is to a company."
- "I learned a lot about social responsibility and ethics, and what a company needs for success."
- "It has been a huge eye opener for me on what the business world is like."

What was the best part of the training?

- "The best part of the training was the knowledge that the trainers passed on to us."
- "The best part of the training is the Risk Management Game."
- "When we played the game with FM Global"

Thank you

Thank you again for your support of the Student Management Training seminar. The day was a huge success and students left feeling in control and ready to lead their companies.